

European Investment Advisory Hub

Europe's gateway to investment support



5th Meeting of the Approval Authorities of European Groupings of Territorial Cooperation

Budapest, September 2016

The Advisory Hub in the Investment Plan

Investment Plan for Europe

Mobilize EUR 315bn of additional financing

...through the European Fund for Strategic Investments (EFSI)

Support investment in the real economy

...through the **European Investment Advisory Hub** and the European Investment Project Portal

Create an investment friendly environment

...through improvements of the European regulatory environment

What is the Advisory Hub?



A joint initiative

A tool to strengthen Europe's investment environment and improve the **quality** of investment projects



A **single access point** to a comprehensive offer of advisory and technical assistance services



An instrument to assess and **address** unmet **needs** for advisory support



A **cooperation platform** to leverage and exchange and expertise (NPIs, Managing Authorities)

What is the Advisory Hub?

Why?

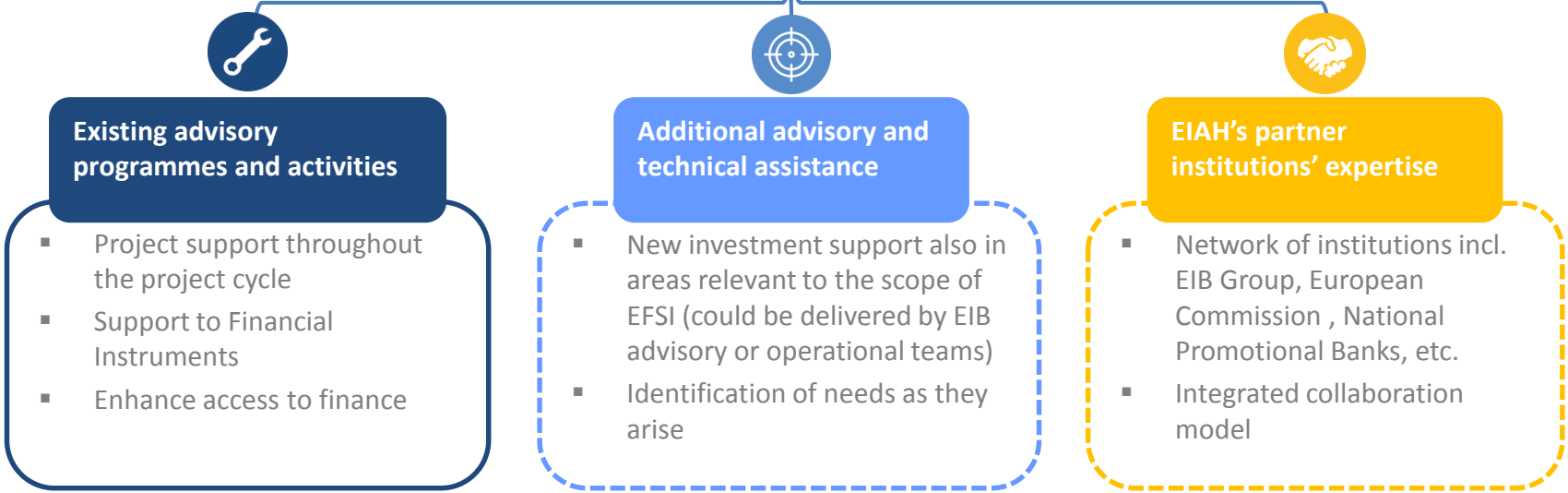
DEMAND



What?



How?



SUPPLY



A comprehensive offer of advisory services



**Support for
projects and
investments**

**Enhance use of
EU funds**

**Improve access
to finance**

Advisory and technical support in identification, prioritisation, preparation, structuring and implementation of investment projects

Advisory and capacity building support in the implementation of ESIF financial instruments

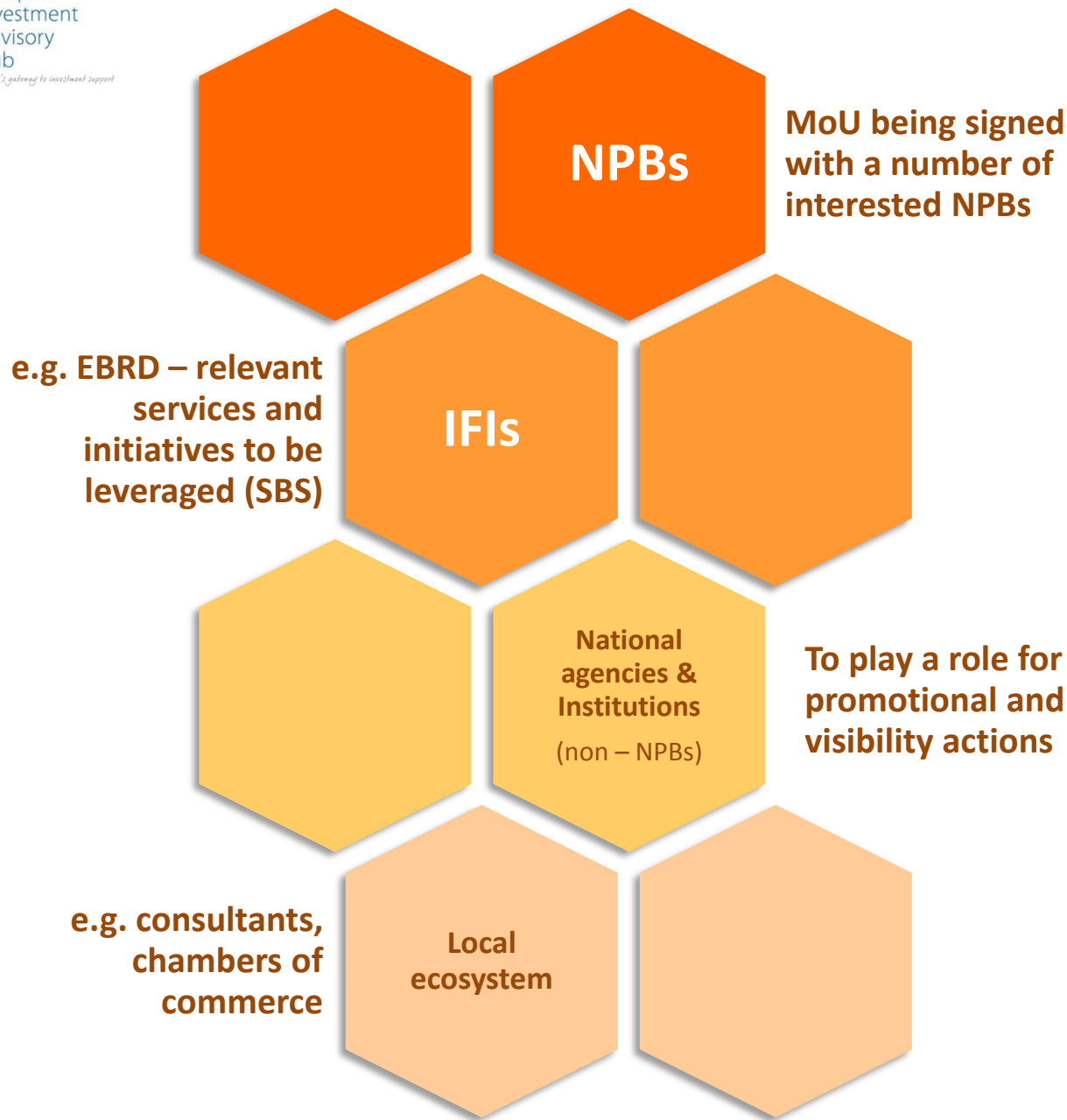
Enhancing financing condition and creating bankable propositions

**Existing
services**

**JASPERS, ELENA, EPEC,
Implementation support
programmes**

**fi-compass, bilateral
services to Managing
Authorities**

InnovFin Advisory



Building the EIAH Partner Network



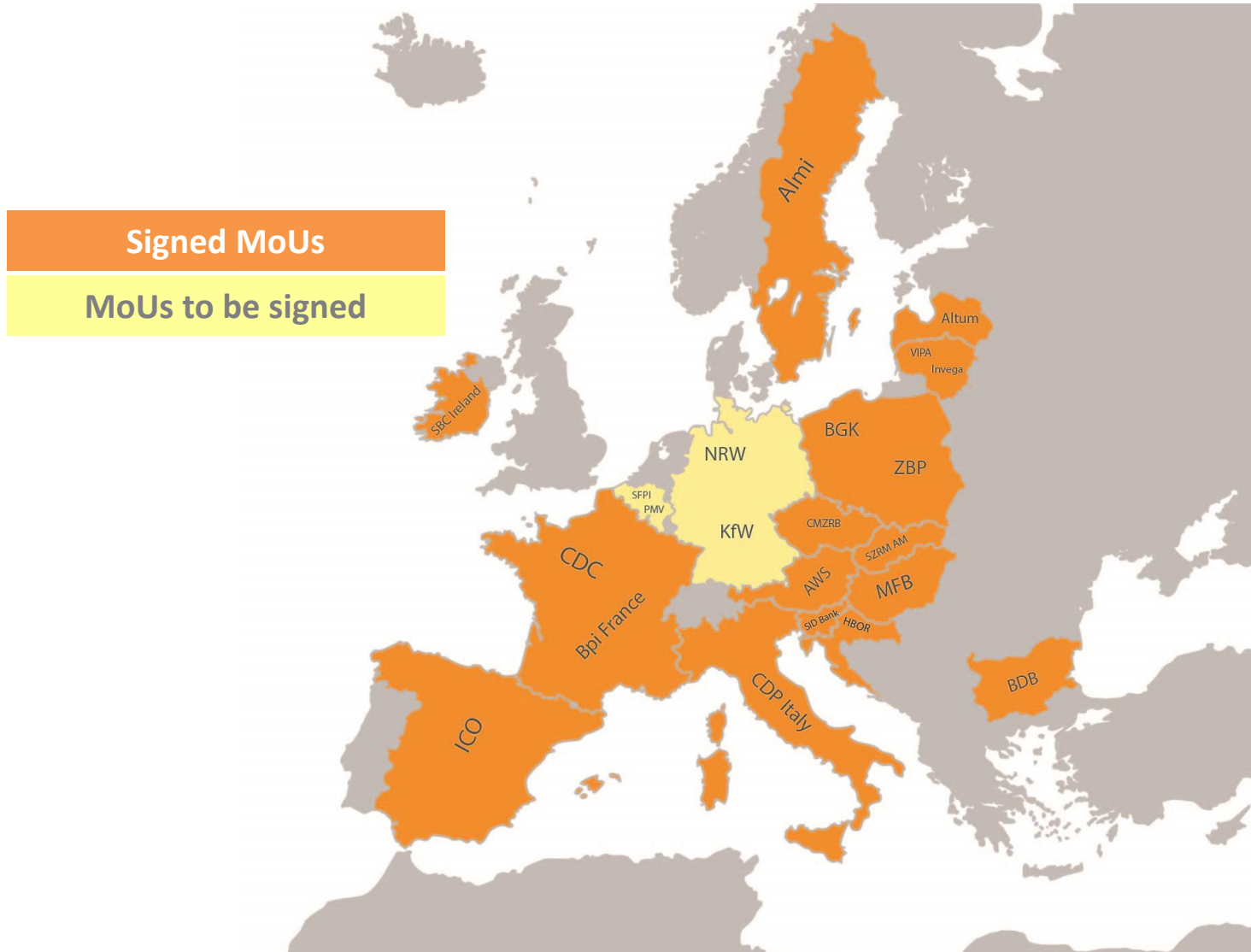
Scope of the cooperation





Building the EIAH Partner Network

MoU signatures as of today



FAQs about the Advisory Hub



What is the geo scope of the Hub?

The European Union

Is the Hub only linked to EFSI projects?

No, support will not be limited to projects to be financed by EFSI (and/or the EIB)



Does the Hub provide financing?

The EIAH does not provide financing of any sort. Requests for financing addressed to the Hub are redirected to relevant colleagues within the EIB.

Who concretely delivers the advisory support provided via the Hub?

Experts of the EIB, its partner institutions and/or appointed external consultants



Does the Hub have local offices?

Currently the Hub operates mainly via the EIB headquarters in Luxembourg and its local offices. A network of local partner Institutions is being established

Is the support provided via the Hub free of charge?

In most cases, yes. A contribution may be requested from certain private beneficiaries in order to align interests and ensure ownership of results



Requests being processed...a few examples

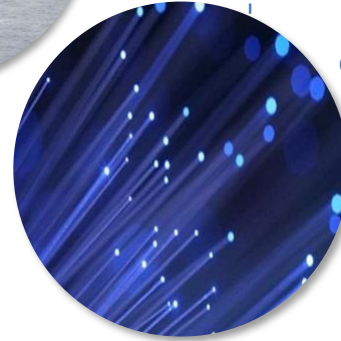
Renewable Energy projects

Following the request from a national government for help with the structuring and financing of several small-scale renewable energy projects, the Hub is providing support to develop the underpinning strategy and to clarify major issues (e.g. a proper demand analysis and cost-benefit analysis).



Broadband projects

The Hub is looking at various high-speed broadband projects in underserved areas, and is working to help assess/establish an investment and financing model that ensures sustainable implementation, as well as technical support.



Ecology programme in the Danube region

Request for project implementation/coordination support for a major ecology programme in the Danube region. A consultant will be engaged by the Hub to develop a roadmap prioritising the delivery of a series of critical sub-projects/actions and identify possible sources of funding.



Transport PPP-project in an EU member state

Promoted via the national roads agency, the project relates to a TEN-T axis road. Advisory input focused on techno-economic review of project documentation as well as support with PPP structuring.



EUROPEAN INVESTMENT PROJECT PORTAL



Investment Plan for Europe: Pillar II

1. MOBILISING FINANCE FOR INVESTMENT

- Boost investment in strategic projects and access to finance via the European Fund for Strategic Investments (EFSI) within EIB/EIF
- Cooperation with the EIB and the National Promotional Banks

2. MAKING FINANCE REACH THE REAL ECONOMY

- European Investment Project Portal (EIPP): a bridge between EU project promoters and potential investors worldwide
- European Investment Advisory Hub



3. IMPROVED INVESTMENT ENVIRONMENT

- Predictability and quality of regulation
- Removing non-financial, regulatory barriers in key sectors within EU Single Market
- Structural reforms at national level



European Investment Project Portal (EIPP)

ec.europa.eu/eipp



- **EIPP successfully launched on 1 June 2016**
- **Visibility boost for EU investment opportunities to investors (worldwide)**
- **EIPP aspiring to become a central meeting point**
- **Commission VP Katainen reaching out to top investors**
- **Project promoters can submit projects in the 24 EU official languages**
- **Continuous IT development to make EIPP more user-friendly for promoters and investors**

European Investment Project Portal (EIPP)

The meeting place for project promoters and investors



Are you a project promoter based in the EU, and want to reach potential investors worldwide? Register your project in the European Investment Project Portal (EIPP) and boost its visibility to a large network of international investors! Start today by submitting your project below.

Or are you an investor looking for investment opportunities in areas such as energy efficiency, transport, healthcare, renewable energy, broadband infrastructure or in financing SMEs? The European Investment Project Portal (EIPP) will offer you a broad choice of viable projects.

FIND A PROJECT



ADD YOUR PROJECT



FIND A PROJECT



ADD YOUR PROJECT



Latest projects

30 May 2016

Thessaloniki Metro [Micra - Airport]

Design, Construction and Financing of the east extension of Thessaloniki Metro from the new railway station in Kalamaria to the Airport, 5.5 km long, with 4 new stations.



30 May 2016

FAB (France - Alderney - Britain)

1400MW HVDC link over 220km between France and Great Britain via the channel island of Alderney.



30 May 2016

Interconnector between Estonia and Finland (BalticConnector)

Gas transmission system interconnection between Estonia and Finland comprising offshore and onshore pipelines and 2 compressor stations in both member states.



"Can anyone apply to submit a project to the EIPP?"

For this and other questions, consult our Information & support page

[More about the EIPP >](#)

EIPP number of projects per Member State:

darker saturation signifies more projects
the map is based on number of projects received



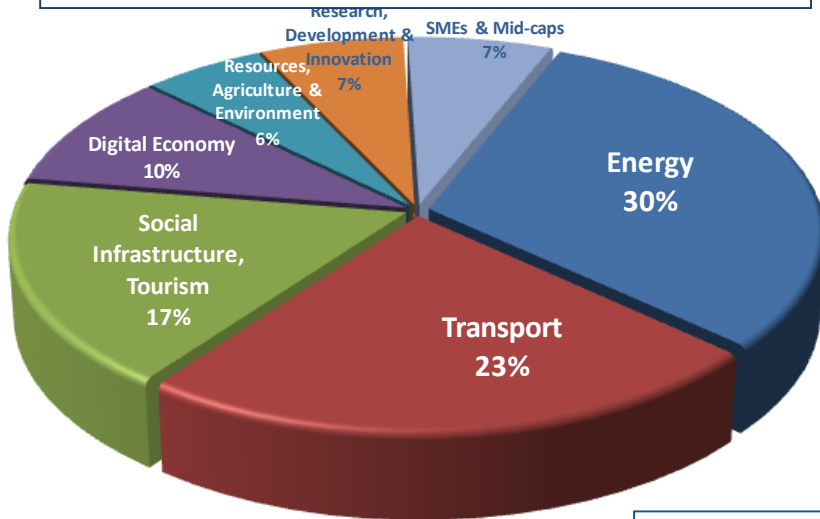
106 projects published

Austria	2
Belgium	4
Bulgaria	5
Croatia	1
Cyprus	2
Czech Rep	-
Denmark	-
Estonia	2
Finland	2
France	3
Germany	4
Greece	45
Hungary	-
Ireland	-
Italy	3
Latvia	2
Lithuania	2
Luxembourg	-
Malta	1
Netherlands	-
Poland	2
Portugal	1
Romania	7
Slovakia	1
Slovenia	2
Spain	7
Sweden	2
UK	6

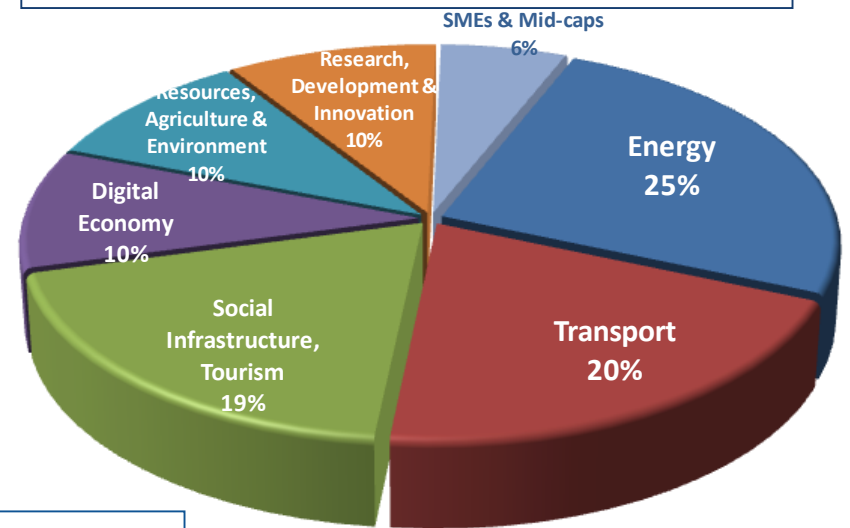
- EIPP already offers a diversified pipeline of investment opportunities
- As of 8 September
 - 206 projects received
 - 106 projects published (large number of which cross-border, yielding 135+ project marks on map-view)
- Promotional efforts to bring more projects

Sector Groups

According to primary sector *



with 2nd sector included*



* EIPP Project Promoters can select one or two sectors from a choice of 25 sectors in line with Article 9.2 of (the "EFSI") Regulation 2015/1017

Further statistics

Total investment proposed (sum of all projects)	€56.7bn
Projects received from private promoters	74%

Find investment opportunities

Search By

Sectors... ▾

Countries... ▾

min. cost
million €

max. cost
million €

Clear Fields

Project search >

More search criteria ▾

Sort by

Name ▾

Ascending ▾

List

Map

Project name	Sectors	Country	Project promoter	Published	Updated
21st Century Schools and Education Programme: Band B (Revenue)	Human Capital, Educa... Social Infrastructur...	UK	Welsh Government	31/05/2016	21/06/2016
4.99MW Biomass RES Project	Renewable Energy Pro... Resource Efficiency ...	EL	VIOPAR ENERGY S.A.	30/05/2016	30/05/2016
A.I.R.SEA.NET. (Advanced Integrated Regional SEAplane NETWORK)	Tourism Trans European Netwo...	BG EL IT	Hellenic Seaplanes S.A.	31/05/2016	07/06/2016
ALGAEPRINT - ALGAE PRODUCTS INTERNATIONALIZATION	Agriculture and rura... Climate Change	ES	ALGAENERGY	31/05/2016	31/05/2016
Alexandroupolis – Ormenio	Multimodal Nodes (po... Trans European Netwo...	EL	Ministry of Infrastructure, Transport and Networks	30/05/2016	30/05/2016
Amari Hybrid Energy Project at Crete	Renewable Energy Pro... Energy Efficiency	EL	TERNA ENERGY S.A.	30/05/2016	30/05/2016
Athens Metro, Line 1 [burying Faliro - Kaminia - Piraeus]	Urban Mobility Proje...	EL	Ministry of Infrastructure, Transport and Networks	31/05/2016	22/06/2016
Athens Metro, Line 2 [extension Anthoupoli - Ilion]	Urban Mobility Proje...	EL	Ministry of Infrastructure, Transport and Networks	31/05/2016	22/06/2016
Athens Metro, Line 4 [Alcoa Volkou]			Ministry of Infrastructure		



English 

European Commission > 10 Priorities > Jobs, growth, investment > Plan > European Investment Project Portal (EIPP) >

Find investment opportunities

Search By

Sectors... ▾

Countries... ▾

min. cost

max. cost

million €

million €

Search project

Clear Fields

Project name & description

All projects

Project Promoter

All project promoters...

Project Status

Project Status... ▾

Asset ownership

Asset ownership... ▾

Revenue type

Revenue type... ▾

Self participation

0 %

Publication date

After



Before



Less search criteria ▾



Sort by

Name ▾

Ascending ▾

Find investment opportunities

Search By

Sectors... ▾

Countries... ▾

min. cost
million €

max. cost
million €

Clear Fields

Project search >

More search criteria ▾

List

Map



Interconnector between Estonia and Finland (BalticConnector)

Gas transmission system interconnection between Estonia and Finland comprising offshore and onshore pipelines and 2 compressor stations in both member states.

Asset ownership

Public

Sectors

GASINF

Project Status

INVESTMENT PROJECT EIPP-20160106

Redevelopment of the Brussels Ring Road

PROJECT DESCRIPTION

The project comprises the reconstruction of the motorway R0 over a distance of 20 km from E40 to E40, the creation of 3 new public transport lines and smooth bicycle connections to and from Brussels.

In the reconstruction of R0 between the A3/E40 (Sint-Stevens-Woluwe) and A10/E40 (Groot-Bijgaarden) the transit and local traffic are being separated and the number of weaving movements – which often cause incidents – is being reduced. Dynamic traffic management makes it possible to control the traffic flow. More and easier bicycle connections and 3 new public transport lines to and from Brussels ought to tempt more people to choose the bicycle and the public transportation.



COUNTRY, REGION

Belgium [Prov. Vlaams-Brabant]
Belgium [Région de Bruxelles-Capitale/Brussels Hoofdstedelijk Gewest]



START DATE

August 2019



ESTIMATED PROJECT COST

EUR 2000 million



SECTOR

Trans European Network – Transport



ASSET OWNERSHIP

Public



PROJECT TYPE

Brownfield



PROJECT STATUS

Structuring



REVENUE TYPE

to be determined by authorities

< Previous

☰ Projects list

Next >

ECONOMIC RATIONALE

The Brussels Ring Road is one of the main transport axes in Belgium. It provides access to the national airport, up to the capital of Belgium and the headquarters of the European organisations and the wide economic region around Brussels. The Brussels Ring Road is an important axis for international, national and local traffic and therefore falls within the TEN-T core network.

Stemming from the strategic location and a high level of employment in and around Brussels the access to Brussels is a key area of concern. However the R0 is today characterised by problems related both to road safety and transit flow resulting in the fact that the accessibility of this economic area is no longer ensured.

VIA-INVEST
PMV-GROEP

PROJECT PROMOTER

Via-Invest Vlaanderen, Belgium

Company status: Private Company

Company Size: Large Company

Contact this promoter

(Article 2 COM Decision 2015/1214) EIPP projects should:

1. have a minimum size of EUR 10 million (to be changed to 5m, expected in Nov 2016);
2. fall within one of the sectors/areas envisaged under Article 9(2) of Regulation (EU) 2015/1017;
3. be compatible with the law of the relevant MS and Union law;
4. be expected to start within three years from submission to EIPP;
5. only legal entities (in good standing) established in a Member State (not individuals) can submit projects;

Publication of a project can be denied if the information is inaccurate or if its publication may entail legal or reputational risks for the Member States or the European Commission

I. Knowledge & Digital Economy

- 1. Research, Development & Innovation*
- 2. ICT Infrastructures, including Broadband*
- 3. Other Digital, incl. Content & Services*

II. Energy Union

- 4. Renewable Energy Production*
- 5. Conventional Energy Production*
- 6. Energy Efficiency*
- 7. Electricity Infrastructure*
- 8. Gas Infrastructure*
- 9. Fuel Extraction and Refining*
- 10. Energy R&D*

III. Transport

- 11. Trans European Network*
- 12. Multimodal Nodes*
- 13. Urban Mobility Projects*

... III. Transport (continued)

- 14. New Technologies and Transport Greening*
- 15. Vehicles and Transport Systems*

IV. Social Infrastructure & Other

- 16. Human Capital, Education & Training*
- 17. Health*
- 18. Cultural & Creative Industries*
- 19. Tourism*
- 20. Social Infrastructure, Social and Solidarity Economy*

V. Resources, Agriculture & Environment

- 21. Natural Resources*
- 22. Agriculture & Rural Development, Forestry, Bio-Economy*
- 23. Resource Efficiency, Environment Protection, Blue Economy*
- 24. Climate Change*

25. (VI) Industry for SMEs & Mid-Caps

- **European Commission screens projects based on project admission criteria *only***
- **Responsibility for EIPP projects is borne by the Project Promoter (required to accept Terms & Conditions)**
- **Publication of a project is free for public bodies and authorities, a EUR 100 per project fee (currently) charged to private promoters to dissuade frivolous submissions**
- **Features of EIPP aimed to improve overall project quality: submission fee (private promoters), regular update reminders to promoters, natural attrition of projects (projects removed or republished after 3 years on EIPP)**

Projects rejected / on hold due to:

- **Non-compliance with minimum amount requirement**
- **Insolvency of project promoter**
- **National security issues expressed by the Member State representative**
- **Project appointed representative confirmation**



Printed material available in all EU languages + non-EU languages for investors

Factsheet (June 2016)

THE INVESTMENT PLAN FOR EUROPE

**THE EUROPEAN INVESTMENT PROJECT PORTAL
THE MEETING PLACE FOR PROJECT PROMOTERS AND INVESTORS**

The European Investment Project Portal (EIPP) is a brand new web portal enabling EU based project promoters – public or private – to reach potential investors worldwide.

The Portal is provided and hosted by the European Commission and is part of the Investment Plan for Europe initiative to mobilise investment, promote economic growth and create more jobs across the EU.

WHAT CAN THE PORTAL DO FOR YOU?

- The Portal is designed in response to investors' desire to see more potential EU investment opportunities in one central information platform.
- The Portal was launched on 1 June. It offers advanced search and filtering criteria, making it easy for investors to find projects according to their own preferences. Soon it will also offer the option to register for free and subscribe for project updates.
- The Portal will boost the visibility of EU-based projects to a large network of international investors, by presenting projects in a structured and harmonised format.

WILL MY PROJECT BE ELIGIBLE?

To be admitted for publication on the Portal, a project must:

- have a total cost of at least EUR 10 million;
- be in one of the pre-determined high economic-value-added sectors;
- be expected to start within three years of submission;
- be promoted by a public or private legal entity established in an EU Member State;
- be compatible with applicable EU and national laws.

HOW CAN I REGISTER MY PROJECT?

You can submit your investment project by simply visiting <http://ec.europa.eu/eipp> and following the instructions.

A reduced per project fee of €1000 will be charged to private project promoters. After an initial phase, the fee will be increased to up to €2500 for private project promoters.

Public sector project promoters, ex. ante, will remain exempt from the project submission fee.

EIPP is a facilities funding source for subsidised projects. In the same way, submitting a project does not ensure any legal obligation on the part of the EIPP or the project submitting the project. Subscribers to the EIPP will not be treated as beneficiaries for financing under EIP or other EU ERDF measures.

Publication of a project on the Portal is legal, regulated in other sources.

June 2016

EIPP / Investment Plan leaflet – for investors

Sbloccare risorse per finanziare la crescita e l'occupazione

Per rilanciare la crescita, creare nuovi posti di lavoro e far fiorire gli investimenti strategici in settori chiave, l'UE ha lanciato un'iniziativa unica: prevedere il piano di investimenti per l'Europa. Il piano ha l'obiettivo di sbloccare investimenti pubblici e privati per almeno 325 miliardi di euro entro il 2020.

Il portale dei progetti di investimento europei

Se il progetto di investimento vale più di 10 milioni di euro, è possibile accrescere la visibilità registrandolo sul portale dei progetti di investimento europei (EIPP), all'indirizzo ec.europa.eu/eipp.

Piano di investimenti per l'Europa: favorire l'accesso ai finanziamenti per PMI e società a media capitalizzazione

欧洲投资项目门户

欧洲投资项目门户(EIPP)是一个全新的门户网站,可以让欧盟范围内的公共和私营部门的项目发起人与全球的潜在投资者接触。

欧洲投资项目门户由欧盟委员会提供和托管,作为推动欧洲投资计划的一部分,旨在调动投资,促进经济增长并在欧盟内创造更多的就业机会。

门户网站可以为您做什么?

- 门户网站的设计在于满足投资者的一个愿望,在一个信息集中的平台上看到更多潜在的欧盟投资机会。
- 通过一个系统化和统一的格式,门户网站将大大提高您项目的能见度,将其介绍给大量的国际投资者。
- 门户网站将于2016年春季启动,它将提供高级搜索和过滤功能。同时,用户可以免费注册成为该平台最新进展,也可以为自己感兴趣的设置提醒。

我的项目是否符合申请资格?

要在门户网站上公布,您的项目必须:

- 拥有不低于1000万欧元的总投资
- 属于预先确定的其中一个具有较高经济附加值的领域类别(发起人最多可以为每个项目巨大的国际投资者)
- 预期在提交后三年内开展
- 是由设在欧盟成员国内的公法人或私法人发起
- 遵守所有相关的欧盟法规和国家标准

门户网站基于法律,并受其他法律规范的一个项目

如何注册?

提交投资项目,请浏览<http://ec.europa.eu/eipp>,按照说明注册即可

私营部门项目发起人的优惠提交费为1000欧元,费用在项目提交后收取,该优惠仅限于项目初期,之后费用将升至2500欧元。

公共部门项目发起人无需缴付项目提交费。

EIPP是投资的促进者,所提交的项目不一定能够获得资金。不过,在EIPP注册后,项目提交人不会因提交一个项目而需要承担任何法律责任。

欧洲投资项目的门户网站

EIPP平台覆盖的相关产业:

知识与数字经济 研发与创新 信息通信技术基础设施,包括宽带 其他数字经济,包括数字内容的基础设施	社会基础设施及其他 人力资本、教育与培训 健康 文化创意产业 旅游 社会基础设施、社会团结经济
能源 可再生能源生产 传统能源生产 能效改善 电力基础设施 天然气基础设施 海洋能源 能源研究	资源与环境 自然资源 农业和农村发展、林业与生物经济 资源效率和环境保护,包括资源节约 气候变化
交通运输 跨境网络 跨境基础设施 港口项目 新技术与绿色交通运输 车辆和运输系统	推广中小型企业及中型投资公司发展的行业

ec.europa.eu / EIPP

Thank you

Q&A

visit ec.europa.eu/eipp/desktop/en/support.html
or contact eipp-helpdesk@ec.europa.eu

u n r o
r v o r
o e j t
p s e a
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Would you like to know more?

Consult the Hub's
advisory offer

www.eib.org/eiah

Request support from
the Hub

www.eib.org/eiah/contact

Contact the Hub for
more info

eiah@eib.org

Europe's gateway to investment support